

## GENERAL REGULATIONS

### EXHIBITION TITLE

**Art. 1** The official title of the Exhibition is LOGISTICS HUB 2027, hereinafter the "Exhibition".

### ORGANISATION OF THE EXHIBITION

**Art. 2** The Exhibition is organized by Hannover Fairs International GmbH, hereinafter the "Organizer", with legal address in Via Paleocapa 1, 20121 Milan – ITALY. Contacts: Telephone: +39 02 7063392 | e-mail: info@logisticshub.it.

**Art. 3** The Exhibition will take place at the Bergamo Exhibition Centre on May 19th and 20th 2027.

Opening hours to the public are from 10:00AM to 5:30PM. During opening hours, Exhibitors must ensure their presence at their stands.

**Art. 4** The Exhibition is open solely to trade professionals, by invitation or on a paying basis, and registration is required.

**Art. 5** The Organizer reserves the unquestionable right to change the duration, period, opening and closing dates and all opening hours of the Event, without Exhibitors and/or third parties being entitled to any refund or compensation.

**Art. 6** Participation is governed by these *General Regulations*, the *Application Form*, the *Exhibitor Manual*, the *DUVRI* prepared by the Organizer and the relevant updates.

These documents, published in the area dedicated to Exhibitors or transmitted by other suitable means, form an integral part of the participation conditions. The Exhibitor undertakes to make them known to its personnel, companies and self-employed workers appointed by it.

The *DUVRI* may be updated by the Organizer as the activities and companies involved are progressively defined. The complete and current version must be consulted and accepted before access to the set-up and dismantling phases.

### CONDITION FOR ADMISSION TO THE EXHIBITION

**Art. 7** Products, machinery and equipment included in the list of product sectors (Art. 64) are admitted. Products outside that list will be removed from the Event at the Exhibitor's expense and risk.

Manufacturers, branches, agents/representatives/distributors of goods and services included in the product-sector list may participate as Exhibitors.

Associations, institutions and trade press organizations related to the sectors covered by the Exhibition may also participate; admission of such entities may be subject to specific regulations.

Sales during the Exhibition are not permitted.

Bar and catering services and the distribution of unpackaged food for immediate consumption inside the exhibition centre are not permitted, except by specific agreement.

**Art. 7bis** Admission is subject to submission of the *Application Form* and the *General Regulations*, signed in all their parts, simultaneous payment of a deposit of €1,500.00 + VAT\* and acceptance by Hannover Fairs International GmbH, which will confirm this by specific communication to the Exhibitor.

\* VAT (if due and in the rate currently applicable)

The balance due must be paid by January 15th, 2027. The Organizer reserves the right to terminate the contract in the event of non-payment of the amount due; in such case the Exhibitor shall have no right to compensation and/or damages. The Organizer will notify its intention to cancel the contract by registered letter with acknowledgement of receipt or certified e-mail.

The Organizer will allocate the exhibition spaces based on the requests received, in such location as it deems most appropriate, and will subsequently inform the Exhibitor of the exact location of the stand assigned to it.

**Art. 8** The Exhibitor shall provide a document certifying that its company registration details are up to date, issued by the competent authority.

In the event of any changes to the company name, registered office, legal representative, or other company details occurring after the date of issue of the certificate, the Exhibitor shall be required to provide a new, updated certificate.

**Art. 9** The Organizer reserves the right to remove from the Exhibition any Exhibitor failing to comply with the provisions set forth in these *General Regulations*, the *Application Form* and the *Exhibitor Manual*. The Organizer may freely dispose of the exhibition space, without any refund or compensation being due to the Exhibitor, even if such space is sub-

sequently allocated to another company. Applications Forms submitted by representatives, dealers or agents must indicate the company represented and its registered office and must be accompanied by a document certifying the existence of the relevant contractual relationship. If representatives, dealers or agents participate in the Event without being authorised by the respective companies, they agree to enter a direct contractual relationship with the Organiser, which reserves the right to accept their Application Form and/or their presence at the Exhibition.

## **PARTICIPATION FEES AND GENERAL TERMS AND CONDITIONS OF THE SERVICES PROVIDED**

### **Art. 10 The Exhibitor must pay:**

- Registration fee: € 1,500 + VAT\*
- Various compulsory services: € 500 + VAT\*
- Fee for each Represented Company listed and/or exhibited: € 500 + VAT\*

### **PARTICIPATION FEE – EARLY BIRD RATES (by November 30th, 2026):**

ALL INCLUSIVE: € 4,500 + VAT\*

ALL INCLUSIVE IMPACT: € 5,500 + VAT\*

### **PARTICIPATION FEE – STANDARD RATES (from December 1st, 2026):**

ALL INCLUSIVE: € 5,500 + VAT\*

ALL INCLUSIVE IMPACT: € 7,500 + VAT\*

*\* VAT (if due and in the rate currently applicable)*

**Art. 11** Various compulsory services - To facilitate participation in the Exhibition, the following services are provided on a flat-rate basis: connection to and supply of electricity, with a consumption allowance of 1 kW for the ALL INCLUSIVE package and 2 kW for the ALL INCLUSIVE IMPACT package; access to the WI-FI network; standard cleaning service; fire prevention and safety service; general security service during both daytime and nighttime; cleaning of common areas; and a collective insurance policy covering fire and civil liability (theft excluded). The Various compulsory services amount to € 500 + VAT\*

*\* VAT (if due and in the rate currently applicable)*

**Art. 11bis** The registration fee includes: 3 Exhibitor badges; 3 Exhibitor parking passes for the Exhibitor's personnel, valid in the designated areas and during the Exhibition opening hours; and inclusion in the Exhibition's digital catalogue.

*\* VAT (if due and in the rate currently applicable)*

**Art. 11ter** For Exhibitors who are Agents, Representatives or Distributors only, at least one Represented Brand and up to a maximum of three Represented Brands must be indicated. The holder of the Application Form shall provide a declaration on company letterhead certifying the existence of a relationship with each of the Represented Brands indicated.

In the event of non-payment of the Fee due for each Represented Brand and/or failure to comply with the requirements set forth above, the Organiser shall invite the holder of the Application Form to regularise its position. In the event of failure to comply, the Organiser shall be entitled to remove the relevant goods and to remove the name and trademark, at the expense and under the responsibility of the holder of the Application Form.

### **Art. 12 Registration fee**

The ALL INCLUSIVE Registration Fee includes:

- desk area with storage-totem, with lockable door;
- display desk;
- customizable graphic elements on both the storage-totem and desk;
- 1 white stool;
- inside the storage unit: 1 wall-mounted coat rack,
- 1 wastepaper basket,
- 1 shelf and 1 220V electrical socket;
- LED spotlighting;
- carpet with protective film during set-up;
- 1 monitor with USB inputs;
- use of the cloakroom during Event opening hours;
- Client Invitation Package: includes 25 coupons to be converted into 25 complimentary admission tickets, subject to visitor registration and according to the procedures that will be communicated when visitor registration opens. Once each invitation included in the package has been activated according to the procedures that will be communicated subsequently, it includes: 1 admission to the Exhibition during the Exhibition opening hours; 1 parking space in the designated areas, valid during the Exhibition opening hours.

The ALL INCLUSIVE IMPACT Participation Fee includes, in addition to the ALL INCLUSIVE package:

- an additional area from 6 sqm to 12 sqm, according to exhibition requirements, carpeted with protective film during set-up;
- IMPACT invitation package +15 coupons, convertible into an equal number of free admission tickets (40 coupons in total).

Additional services may be purchased through the relevant forms.

#### **Art. 12bis General Terms and Conditions for the Service Provided:**

1. All the material described is supplied on a rental basis for the entire duration of the Event. The transportation of the material to and from the venue and its handling within the exhibition centre are included in the Fee provided for.
2. Labour and the related equipment are included exclusively for the assembly and dismantling of the stand. Therefore, the Fee does not include the assembly/dismantling, positioning, loading/unloading, packing/unpacking of the client's exhibition materials (unless expressly agreed), nor the storage of such materials within the exhibition space during the assembly/dismantling phases.
3. The fee does not include insurance coverage for the customer's exhibition material.
4. The graphic files for the decoration of the stand shall be provided by the client and are not included in the Fee. Should HANNOVER FAIRS INTERNATIONAL GMBH be requested to create graphic files, the additional cost shall be agreed upon based on the type of files required.
5. Any connections and consumption charges for electricity, water, compressed air and other additional services, such as telephone lines, Internet connections, rigging, catering, and any service not included in the ALL INCLUSIVE and/or ALL INCLUSIVE IMPACT participation packages, are not included in the Fee.
6. Any additions and/or modifications agreed and carried out during assembly will be charged separately and must be paid directly in advance.
7. HANNOVER FAIRS INTERNATIONAL GMBH reserves the right to accept or decline any modifications requested by the Exhibitor after the signing of this offer, reserving the right to apply any additional costs.
8. Any variation from the supplies described above may in no way be subject to any monetary compensation and/or additional furnishings (except as already provided for).
9. Any discrepancies in the stand fitting must be notified in writing to HANNOVER FAIRS INTERNATIONAL GMBH by the deadline for assembly specified in the assembly and dismantling circular. Complaints received after this deadline will not be accepted.
10. Should any of the rented stand-fitting materials supplied by HANNOVER FAIRS INTERNATIONAL GmbH be found to be missing and/or damaged at the end of the Exhibition, the Exhibitor shall be charged the cost of restoring/replacing the missing or damaged material. Such charge shall be paid upon receipt of the invoice issued by HANNOVER FAIRS INTERNATIONAL GmbH.
11. Limitation of civil liability: HANNOVER FAIRS INTERNATIONAL GmbH shall not be liable for any damage caused to persons, objects, materials or products which, in any manner whatsoever, are located within the Exhibition area, where such damage is not attributable to HANNOVER FAIRS INTERNATIONAL GmbH due to wilful misconduct or gross negligence on its part.

**Art. 13** For any matter not addressed in the preceding sections, reference shall be made to the general terms and conditions of participation in the Exhibition set forth in the *General Regulations* and the *Exhibitor Manual*.

## **ENTRY PASSES AND VISITOR INVITATION TICKETS**

**Art. 14** Each Exhibitor is entitled to:

- No. 3 Exhibitor passes. Each pass is personal and allows one person to enter the Exhibition during the build-up and dismantling periods, as well as to enter one hour before opening to the public during the Exhibition period;
- No. 3 Exhibitor car parking passes, valid during the Exhibition opening hours and in the designated areas, subject to availability.

Operation passes are not subject to any numerical limit and allow access exclusively on the days and during the hours established for build-up and dismantling. The Exhibitor must provide prior accreditation for the companies, self-employed workers and other persons appointed by it.

Accreditation does not replace the verification of technical and professional suitability or the cooperation and coordination obligations provided for under Article 26 of Legislative Decree 81/2008. Each company remains responsible for its own personnel and must ensure that they have received the necessary information, training, instruction and PPE.

**Please note: For the passes to be valid, the Exhibitor is required to pay the full outstanding balance. In the event of non-compliance, the passes issued will be rejected at the access gates of the exhibition centre.**

Each Exhibitor participating in the ALL INCLUSIVE package is entitled to:

- No. 25 invitation coupons.

Each Exhibitor participating in the ALL INCLUSIVE IMPACT package is entitled to:

- No. 40 invitation coupons

The coupons are to be converted into an equal number of complimentary admission tickets. Although the relevant amount is included in the ALL INCLUSIVE and ALL INCLUSIVE IMPACT participation fees, the tickets may be assigned a value and deducted from the participation fee. Such tickets allow entry to the Exhibition for one admission only and may be converted exclusively online on the ticketing website, according to the procedures that will be communicated at a later date.

## RESTAURANT / CATERING SERVICES

**Art. 15** Participation in the Exhibition includes the possibility of using, exclusively on the days when the Exhibition is open to the public and only during the hours scheduled for these activities, a *welcome coffee service* and a *business lunch service*, as set out in the official programme. All additional catering services (including, by way of example and without limitation, bar refreshments, coffee breaks, aperitifs and additional requests) are not included in the Participation Fee and shall remain at the participant's expense.

## ADVERTISING

**Art. 16** The Organiser claims exclusive ownership of the distinctive and identifying trademarks of the Exhibition, in all their modifications, abbreviations and acronyms, and prohibits anyone from using them without its prior consent. The Exhibitor may access the web area or the Exhibition website to download the Exhibition graphics, which may be used to communicate its presence at the Exhibition.

**Art. 17** By signing these *General Regulations*, the Exhibitor consents to the Organiser taking photographs and videos of its stand and the products displayed therein during the Exhibition and to their publication in digital and/or printed form (e.g. social media channels, trade magazines, website, etc.) for the Organiser's own promotional purposes.

## ALLOCATION OF EXHIBITION AREAS

**Art. 18** The exhibition areas shall be allocated at the sole discretion of the Organiser, within the limits of the available space, considering organisational, accessibility, safety and Exhibition-related requirements, also considering the preferences expressed by the Exhibitor.

For technical, product-related or any other reasons, the Organiser reserves the right to change, at any time, including after the invoice has been issued and during the stand set-up operations, the location of the space already allocated, to increase or reduce its surface area and, in any event, to make any modifications to the area already allocated that are necessary for the proper conduct of the Exhibition. The assignee may not claim compensation for any damage arising from the consequences of such allocation. In any event, the Exhibitor shall be required to pay for the area actually allocated.

**Art. 19** The assignment or subletting of the exhibition space, even on a temporary basis, is strictly prohibited. Exhibitors participating in the Exhibition may not host, even free of charge, companies or products that are not included in the list agreed with the Organiser or that the Exhibitor is not authorised to sell. Any form of advertising on behalf of non-exhibiting companies is also prohibited.

**Art. 20** In the event of particularly negligent supervision of its exhibition space, the Exhibitor may be subject to revocation of the assigned stand at the discretion of the Organiser.

## STAND FITTINGS

**Art. 21** Participation in the Exhibition is available under the ALL INCLUSIVE and/or ALL INCLUSIVE IMPACT packages. Both options are provided with the stand set-up as described in Arts. 12 and 12bis

The stand set-up shall be carried out exclusively by the stand contractor appointed by the Organiser. Exhibitors are not permitted to independently construct structures, walls, platforms or suspended elements, or to make modifications to the stand set-up provided.

The standard stand set-ups shall have a maximum height of 250 cm and shall not include platforms, suspended elements or two-level structures. Any additional element, modification or special set-up must be notified to and authorised in writing by the Organiser in advance.

Materials, furnishings, equipment and decorative elements brought in by the Exhibitor shall comply with the fire reaction, stability and safety requirements laid down by applicable legislation and the Exhibitor Manual. Before bringing such items into the Exhibition Centre, the Exhibitor shall provide the certifications and documentation that may be requested by the Organiser.

It is not permitted to drill holes, make fixings, carry out painting or perform any other work on the structures provided, floors, walls or systems of the Exhibition Centre without prior authorisation.

The Organiser may require the modification or removal of unauthorised elements and/or elements lacking the required documentation or deemed incompatible with the safety conditions of the Exhibition.

**Art. 21bis** The extra stand space included in the ALL INCLUSIVE IMPACT package is intended for the display of products, machinery and equipment in the logistics sector or for hospitality purposes.

The admission of machinery, equipment and products is subject to the prior submission of a technical data sheet containing at least: description, dimensions, weight, height, electrical power supply, presence and type of batteries, transport and handling procedures, support or anchoring points, stability conditions and any demonstrations planned.

Products exceeding 250 cm in height must be declared and authorised in advance.

In the absence of specific authorisation, machinery and equipment may be displayed exclusively in static and non-operational conditions. Any dynamic demonstration, movement or operation during opening hours to the public requires a prior risk assessment and written authorisation from the Organiser.

The Exhibitor shall provide barriers, safety distances, protective measures and systems designed to prevent visitors from accessing hazardous areas and from operating the equipment without authorisation.

Batteries must be declared in advance. Recharging them inside the hall is prohibited, unless expressly authorised and a dedicated procedure or area has been identified.

**Art. 22** The Exhibitor, in its capacity as employer, is responsible for protecting the health and safety of its personnel and shall ensure compliance with Legislative Decree 81/2008, including the obligations relating to information, training, instruction, health surveillance, where required, and the provision of personal protective equipment.

Where the Exhibitor entrusts activities to companies or self-employed workers, the Exhibitor assumes the obligations of the contracting party and must verify their technical and professional suitability, cooperate in implementing preventive measures and coordinate the activities, preparing the DUVRI where required under Article 26 of Legislative Decree 81/2008.

**Art. 23** The Exhibitor shall manage the assigned stand in the most practical and appropriate manner possible. The Organiser reserves the right to require the Exhibitor, at its own expense, to make any modifications which, at the Organiser's sole discretion, are deemed necessary for this purpose, as well as any technical modifications necessary to ensure compliance with laws concerning hygiene, accessibility, safety and fire prevention

By signing this contract, the Exhibitor undertakes to indemnify and hold harmless the Organiser against any claims for compensation for damage caused to the Exhibitor itself, the Organiser or third parties as a result of defects caused in the stand set-up.

**Art. 24** It is strictly prohibited to drill holes in walls or floors or to modify the Organiser's structures.

**Art. 24bis PENALTY CLAUSE:** Any violation of the foregoing provision shall result in the Exhibitor being required to pay the sum of € 1,000 by way of penalty, without prejudice, in any event, to the Organiser's right to claim compensation for any greater damage. Upon taking possession of the stand, the Exhibitor must verify the integrity of the structures, both fixed and non-fixed, entrusted to its custody. On that occasion, should the Exhibitor find that such structures are even slightly damaged, it must immediately notify the Organiser.

**Art. 25** Accreditation, DUVRI and Safety Obligations: The Exhibitor must, within the deadlines indicated by the Organiser, arrange for the accreditation of its personnel and any other person for whom it requests access to the Exhibition Centre, including its suppliers, appointed companies and self-employed workers, as well as their respective employees and collaborators.

Accreditation is required for the issuance of access passes. Passes are nominal, personal and non-transferable and allow access exclusively on the authorised days, during the authorised hours and in the authorised areas. The Exhibitor is responsible for the accuracy and updating of the data entered in the portal and must promptly communicate any changes or substitutions.

Before accessing the Exhibition Centre, the Exhibitor must review the applicable HFI DUVRI, the Exhibitor Manual and any further operational provisions communicated by the Organiser and must bring them to the attention of its personnel and all persons appointed by it.

The DUVRI of Hannover Fairs International GmbH governs the activities directly entrusted by the Organiser and the common interfering risks relating to the Exhibition. It does not replace the risk assessment carried out by each employer or the obligations incumbent upon the Exhibitor when it directly entrusts activities to companies or self-employed workers.

The Exhibitor must notify the Organiser in advance, including through the portal where applicable, of:

- the companies, self-employed workers and other suppliers directly appointed;
- the name of the operational contact person and, where applicable, the appointed supervisor;
- the activities and works planned;
- the machinery, equipment, products and substances brought in;
- the specific risks likely to give rise to interference;
- any changes to the information already provided.

Accreditation and the issuance of the pass do not replace the verification of the technical and professional suitability of companies and self-employed workers, or the cooperation and coordination obligations provided for under Article 26 of Legislative Decree 81/2008.

The Exhibitor must ensure that its personnel, suppliers and all persons appointed by it comply with these *Regulations*, the *Exhibitor Manual*, the applicable *DUVRI* and the provisions issued by the Organiser.

In the event of an emergency, all accredited persons must safely stop their activities, follow the instructions of the Organiser's emergency personnel and emergency coordinator, and orderly proceed to the designated assembly point.

## **STAND HANDOVER**

**Art. 26** Stands that are not taken over by their rightful assignees by 8:00 a.m. on May 19<sup>th</sup>, 2027, shall be deemed to have been abandoned, and the Organiser may assign them to other Exhibitors, without any refund being due for the amounts paid in advance by the defaulting party. In such case, the Exhibitor shall be required to pay the Organiser the amount agreed upon in the Application Form, as well as the amounts due for any additional services already activated in the assigned exhibition area.

## **ELECTRICITY SUPPLY**

**Art. 27** The Organiser shall make available to Exhibitors the electrical connection and the supply of electricity as provided for under the ALL INCLUSIVE and/or ALL INCLUSIVE IMPACT participation packages.

**Art. 28** The electrical systems of the stands shall be installed by the stand contractor or by the company appointed by the Organiser, in compliance with Ministerial Decree 37/2008 and the applicable CEI standards.

The Exhibitor may not directly carry out any work on the electrical systems, distribution boards, sockets or power supply lines provided. Any modification or addition must be notified to the Organiser in advance and authorised in writing.

For requirements connected with the display or operation of machinery, equipment and products, the Exhibitor may request additional electrical power over and above that included in the stand. The additional kW may be purchased in advance or invoiced based on actual consumption, according to the terms and rates communicated by the Organiser.

Additional electrical systems must be installed exclusively by an authorised company. Before they are put into operation, the declaration of conformity required under Ministerial Decree 37/2008 and, where required by applicable legislation, the relevant design and any mandatory attachments must be submitted to the Organiser.

The electrical equipment brought in by the Exhibitor must comply with applicable legislation, be in good condition, properly maintained and compatible with the characteristics and power of the available electrical supply. The Exhibitor shall be responsible for its own equipment and for any equipment brought in by its suppliers or collaborators.

The following are not permitted:

- improvised electrical connections or connections made by unauthorised personnel;
- modifications, tampering with or opening of electrical panels;
- the use of damaged or non-compliant cables, sockets, adapters, plugs or equipment;
- unprotected connections, cables without adequate insulation or cables laid in such a way as to create a risk of tripping or damage hazard;
- daisy-chaining of multiple socket outlets, adapters, or extension leads;
- overloading of the available sockets and circuits;
- the use of electrical equipment that may create hazardous conditions, disturbances or interference with the systems of the Exhibition Centre.

Any extension leads and multiple sockets used must comply with applicable legislation, be equipped with a protective conductor and be used within the maximum permitted power rating. Cables must be protected from pedestrian and vehicle traffic and must not obstruct aisles, escape routes or access to safety equipment.

At the end of daily activities, the Exhibitor must disconnect from the power supply any electrical equipment not intended to remain permanently in operation. Any equipment that is required to remain powered must be notified to and authorised in advance by the Organiser.

The Organiser may carry out checks on the systems and equipment, require the immediate elimination of any non-compliant conditions and order the disconnection from the power supply of systems or equipment presenting hazardous conditions. Such checks shall not release the Exhibitor; the installation companies or any other parties concerned from their respective responsibilities.

**Art. 29** Exhibitors must notify the Organiser, no later than 45 days before the start of the Exhibition, of their requirements for the supply of electricity during nighttime hours for the preservation of the displayed goods. In any event, the Organiser shall assume no liability for any loss.

**Art. 30** The Organiser shall accept no liability whatsoever for any damage to goods, machinery, equipment or products caused by voltage fluctuations.

**Art. 31** In any event, the Exhibitor shall be solely responsible for its own electrical system and hereby indemnifies and holds harmless the Organiser from any liability in this regard.

**Art. 32** The Exhibitor authorises the Organiser to have its electrical system inspected by an electrician and/or professional of its choice and undertakes to comply with the instructions issued by the Organiser. The Exhibitor further undertakes not to make any modifications after the inspection, releasing the Organiser from any liability.

## **SECURITY AND DAMAGES**

**Art. 33** The Organiser shall accept no liability whatsoever for the custody of the Exhibitors' products and materials and shall disclaim all liability for the risks of theft and damage to the goods. The Organiser recommends that Exhibitors take out insurance against theft.

**Art. 34** The Exhibitor must staff, monitor and supervise the stands during the opening hours of the Exhibition and during the set-up and dismantling periods. The Exhibitor must also ensure that its stand is always staffed by personnel capable of responding to visitors' requests.

### THIRD-PARTY CIVIL LIABILITY

**Art. 35** The Exhibitor shall be responsible for all damage caused to property and/or third parties by its products, stand fittings, electrical and water systems, structures, advertising installations, means of transport, handling equipment, personnel and anything rented.

### INSURANCE AND LIMITATIONS OF LIABILITY

**Art. 36 Insurance:**

The Exhibitor must mandatorily have an "All Risks" policy covering the total value of all goods, machinery, equipment and stand fittings brought into and/or used within the Exhibition Centre, containing a waiver of recourse against Hannover Fairs International GmbH, Promoberg S.r.l., the companies affiliated with the Organiser and third parties involved in the organisation of the Exhibition, except in the event of wilful misconduct on their part.

Should the Exhibitor's insurer exercise a right of recourse, the Exhibitor undertakes to indemnify and hold harmless Hannover Fairs International GmbH, Promoberg S.r.l., the Organiser and the other parties indicated above from any consequences arising from such action. Without prejudice to the foregoing, Hannover Fairs International GmbH has taken out supplementary insurance coverage, by means of an endorsement to the policy taken out by Promoberg S.r.l., the company managing the Bergamo Exhibition Centre. Such coverage also applies in favour of Exhibitors, limited to Civil Liability, with a maximum insured amount of € 10,000,000.00 and subject to the terms, deductibles, exclusions and limits of indemnity provided for under the relevant policy. It is understood that such coverage does not include theft insurance, does not replace or limit the Exhibitor's obligation to take out the insurance required under this Article, and does not confer upon the Exhibitor the status of policyholder.

**Art. 37 Limitation of liability:**

The Exhibitor agrees to release and hold harmless the Organiser and Promoberg S.r.l. from any liability for consequential damages, reputational damage, loss of turnover, etc.

Also, with regard to direct damages, given that each Exhibitor is the custodian of the stands booked and responsible for the goods contained therein, the Exhibitor assumes all liability and expressly releases the Organiser, the companies affiliated with the Organiser and third parties involved in the organisation of the Exhibition from any liability in relation to goods and/or valuables, whether insured and/or uninsured.

### SAFETY REGULATIONS

**Art. 38** The Exhibitor must comply with and ensure that its personnel and the persons appointed by it comply with all legislative provisions concerning health and safety, these *Regulations*, the *Exhibitor Manual*, the applicable *DUVRI* and the provisions issued by the Organiser.

The Organiser may carry out checks, require the immediate adoption of corrective measures, suspend works, disconnect equipment or systems, and remove from the area any persons engaging in dangerous behaviour.

The authorisations and checks carried out by the Organiser shall not release the Exhibitor, companies or self-employed workers from their respective responsibilities.

### PROHIBITIONS

**Art. 39** Without prejudice to the other prohibitions provided for in these *Terms and Conditions*, the *Exhibitor* is strictly prohibited from:

- a) parking vehicles within the Exhibition Centre outside the areas designated for this purpose;
- b) obstructing pedestrian areas, areas reserved for vehicle traffic or access to emergency exits;
- c) bringing in goods of any kind into the exhibition centre during public opening hours;
- d) depositing any type of material outside its own stand;
- e) distributing and handing out advertising material outside its own stand;
- f) dismantling its own stand-fitting, furnishing and decorative materials and removing goods on display and/or for demonstration before the end of the Exhibition;
- g) carrying out work in its stand during the hours when the Exhibition is open to the public;
- h) lighting fires or bringing in flammable or explosive materials, liquid or compressed gas cylinders, detonating, harmful or malodorous products, or any materials otherwise liable to cause damage or nuisance to third parties;
- i) smoking inside the Exhibition Centre (Article 51 of Law No. 3/2003);
- j) obstructing or concealing fire extinguishers, hydrants, alarm buttons, electrical panels, signs or other safety equipment;
- k) carrying out hot work, producing sparks or using naked flames without specific authorisation;
- l) operating, moving or recharging machinery, vehicles and equipment without prior authorisation;
- m) bringing in batteries, hazardous substances, gases, flammable liquids or other materials presenting risks without prior notification and authorisation;

- n) depositing packaging, waste or materials in aisles, common areas or along escape routes;
- o) using equipment or vehicles belonging to other Exhibitors, suppliers, the Organiser or Promoberg without express authorisation.

## **OPERATION OF EXHIBITED MACHINERY**

### **Art. 40 Machinery, equipment and demonstrations:**

Machinery, equipment and products brought into the Exhibition Centre must be declared in advance by the Exhibitor using the technical data sheet requested by the Organiser, indicating at least their characteristics, dimensions, weight, power supply, handling methods and the conditions envisaged for their display or operation.

Machinery and equipment made available or used during the Exhibition must comply with the legislation applicable on the date of the Exhibition, be accompanied by the required documentation and be maintained in safe working condition. They must be equipped with guards, protective devices, stopping devices and systems suitable for preventing accidental start-up and visitors' access to hazardous areas.

Machinery or products that do not yet comply with the applicable legislation, including prototypes or products intended for future placing on the market, may be presented exclusively for display purposes, provided that a clearly visible sign indicates their non-compliance and specifies that they may not be made available before the relevant modifications have been made to ensure compliance. Their display must be carried out adopting all measures necessary to ensure the safety of persons.

Without the Organizer's prior written authorization, machinery and equipment may be displayed exclusively in static, disconnected and non-operational conditions, to prevent visitors from operating them.

Any demonstration involving the operation, movement or power supply of machinery or equipment must be notified to and authorised by the Organiser in advance. The Exhibitor shall provide the information necessary for the risk assessment, specifying at least:

- the manner and duration of the demonstration;
- the names and qualifications of the assigned personnel;
- moving components or parts;
- mechanical, electrical, thermal, acoustic or other risks;
- the presence of batteries, fluids, substances or emissions;
- the safety distances, protective measures and barriers provided for;
- normal and emergency stopping procedures.

Operation is permitted exclusively in the presence of competent personnel appointed by the Exhibitor, in compliance with the authorised conditions. The relevant area must be delimited by barriers, safety distances or other suitable systems to prevent visitors from accessing hazardous parts.

Safety devices, guards and protective measures may not be removed, deactivated or modified during the Exhibition. Control devices must be protected against accidental operation or operation by unauthorised persons.

Self-propelled machinery, vehicles and mobile equipment may not be moved during the hours when the Exhibition is open to the public, except with the specific authorisation of the Organiser and subject to the adoption of an appropriate safety procedure.

The Exhibitor shall be responsible for the compliance, proper installation and safe use of the machinery and equipment brought in, including those belonging to its suppliers or collaborators.

The Organiser may carry out checks, require additional safety measures and suspend or prohibit at any time the display or operation of machinery and equipment where it identifies hazardous conditions, insufficient documentation or operating procedures that differ from those authorised. Such checks shall not release the Exhibitor or any other parties concerned from their respective responsibilities.

The following are strictly prohibited: leaving machinery or motor vehicles on display containing fuel or flammable liquids; recharging batteries inside the halls; leaving batteries with the terminals connected while inside the halls; leaving machinery and motor vehicles switched on in the absence of personnel inside the stand. The Organiser reserves the right to interrupt the use of machinery at any time if it causes disturbance, gives rise to technical issues or even creates a risk of danger to property and/or persons.

The Exhibitor releases the Organiser from any liability for damage caused by the Exhibitor itself because of the use of machinery and undertakes to fully indemnify and hold harmless the Organiser against any claims for compensation for damage caused to persons and/or property.

## **SET-UP, DISMANTLING, LOADING AND UNLOADING OF MATERIALS**

### **Art. 41 Assembly, Dismantling and Removal of Goods**

On May 16<sup>th</sup> and 17<sup>th</sup>, access shall be reserved for the stand contractor appointed by the Organiser. Exhibitors may access the Exhibition Centre from May 18<sup>th</sup>, from 7:30 a.m. to 6:30 p.m. Any access on May 17<sup>th</sup> in advance for the installation of machinery, equipment or products must be authorised in advance.

### **Art. 42** The dismantling of the installations and the removal of the displayed materials must take place according to the following schedule:

- Thursday, May 20th, from 6:00 p.m. to 8:00 p.m., for hand-carried packages only;
- Friday, May 21st, from 8:00 a.m. to 4:00 p.m.

The Organiser reserves the right to remove and store anything not collected by the Exhibitors within the prescribed deadlines, without assuming any obligation of custody and with all costs and risks borne by the defaulting Exhibitor. Two months after the last day of dismantling have elapsed, unclaimed items may be sold and the proceeds, net of any expenses incurred by the Organiser, credited to the Exhibitor. On the assembly and dismantling days, a penalty of €250 for each hour (or fraction thereof) spent in the stand beyond the permitted time shall apply, without prejudice to compensation for any greater damage.

**Art. 43** The Exhibitor acknowledges the Organiser's right to retain the displayed goods until all amounts due have been paid in full. The Organiser shall assume no obligation of custody for materials subject to retention or for materials not collected by the Exhibitors.

**Art. 44 Loading and Unloading of Materials:** The Exhibitor shall bear the costs of all operations relating to bringing machinery and exhibition and stand-fitting materials into the Exhibition Centre, unloading them, placing them in the stand, dismantling them and shipping them back.

The Exhibitor shall be responsible for the companies and self-employed workers directly appointed for transport and handling operations and must verify their technical and professional suitability.

The operations must be carried out during the authorised hours and along the authorised routes, using suitable equipment and trained and qualified personnel. The areas concerned must be cordoned off where there is a risk of collision, falling materials or interference with other activities. Exceptional or particularly complex handling operations must be notified to the Organiser in advance and subject to specific coordination.

Without prejudice to the fact that the Exhibitor may use its own trusted freight forwarder subject to authorisation, the Exhibition's appointed freight forwarder is available to provide the necessary services.

## PAYMENT AND GUARANTEE

**Art. 45** Payment Schedule and Suspension of Services in the Event of Non-Payment:

### Deposit

Upon submission of the Application Form, the Exhibitor shall be required to pay:

- ✓ Registration Fee

### Balance

The balance of the amount due, as well as any amounts due for additional services subsequently confirmed after the signing of the Application Form, must be paid by the Exhibitor within 15 days of the invoice issued following the Notification of Stand Allocation and, in any event, no later than January 15th, 2027. The balance shall include:

- ✓ Various compulsory services
- ✓ Participation Fee
- ✓ Any additional charges by the Organiser for supplementary services/charges

If registration for the Exhibition takes place after January 15th, 2027, the Exhibitor shall be required to pay all amounts (Deposit and Balance) upon registration.

**Art. 46** In the event of late payment, default interest shall be payable at the rate provided for under Article 5 of Legislative Decree 231/02. Payments may be made by bank transfer (the bank transfer details are set out at the bottom of the Participation Agreement). Exhibitors that have not paid the outstanding balance shall not be permitted to access the stands. The Organiser shall not permit insolvent Exhibitors to access the Exhibition Centre.

VAT shall be added to all amounts, where applicable and at the legally applicable rate, as well as any new taxes and duties introduced during the relevant financial year and payable by the Exhibitor. In order to comply with the obligations introduced by Article 1, paragraph 909, of Law No. 205 of December 27th, 2017 (mandatory electronic invoicing between private parties as of January 1st, 2019), Italian Exhibitors shall provide the Organiser with their certified email address and their seven-digit recipient code.

## NEW VAT REGULATIONS FOR NON-ITALIAN EXHIBITORS

**Art. 47** As of January 1st, 2011, pursuant to Legislative Decree No. 18/2010, implementing EU Directive No. 8/2008, foreign Exhibitors subject to VAT are no longer required to pay VAT on the Participation Fee and services connected with the Exhibition, except for persons not subject to VAT (e.g. private individuals). In order to determine the status of the customer (taxable person/non-taxable person), it is essential to receive, before the invoice is issued, the VAT number/tax identification number or other suitable documentation certifying that the customer is a company and not a private individual. Applications for Admission must therefore be submitted with the above information; otherwise, the invoices will have to be issued subject to Italian VAT.

Admission tickets to the Exhibition and catering services shall be subject to VAT for all Italian and foreign persons.

Foreign Exhibitors wishing to obtain a VAT refund may contact:

- ▶ Agenzia delle Entrate – Centro operativo di Pescara (only for Exhibitors from Israel, Switzerland and Norway) – tel. 085-5771 – fax 085-52145 – e-mail: [centrooperativo.pescara@agenziaentrate.it](mailto:centrooperativo.pescara@agenziaentrate.it)
- ▶ The Tax Administration of their country of residence (for Exhibitors from European Union countries).

## **WITHDRAWAL, TERMINATION, FORCE MAJEURE AND SPECIAL RESOLUTIVE CLAUSE**

### **Art. 48 Withdrawal**

The Exhibitor intending to withdraw the booked stand shall notify the Organiser in writing by registered letter with acknowledgement of receipt or certified email by January 31st, 2027, stating the reasons for such withdrawal (the letter shall be sent to: Hannover Fairs International GmbH - Sede Italiana, Via Paleocapa 1, I - 20121 Milano (MI) - R.I. Milano 08082840961 | C.F. / P.IVA 08082840961 | CERTIFIED EMAIL ADDRESS: FIERAHANNOVER@LEGALMAIL.IT).

The Organiser shall retain all amounts paid, including any amounts paid in excess.

Should the waiver of participation in the Exhibition be received after the Notification has been issued and, in any event, after January 31st, 2027, the Exhibitor shall be required to pay the full Participation Fee, including the costs of any additional services already commenced in its stand, by way of compensation for exercising the right of withdrawal.

In the event of revocation, abandonment, departure, withdrawal or exclusion by the Exhibitor (Arts. 9, 20, 38, 52, 58 and 59), the Organiser may freely decide how to dispose of the assigned stand, without prejudice to its right to claim the consideration due under the participation agreement and the amounts due for any additional services already commenced, and without this in any way precluding or limiting the Organiser's right to claim compensation in the amounts defined above.

### **Art. 49 Termination**

The Organiser may terminate from this agreement at any time prior to the start of the Exhibition. In such case, the Organiser shall be required to refund the Exhibitor all amounts paid for participation in the Exhibition, while no compensation or indemnity shall be payable to the Exhibitor.

### **Art. 50 Force Majeure**

HANNOVER FAIRS INTERNATIONAL GMBH reserves the right to reduce, postpone or cancel the Exhibition at any time and without prior notice due to Force Majeure. In the aforementioned cases, the Exhibitor shall have no right to withdraw from, terminate or cancel the agreement entered by means of the Conditions for Admission to the Exhibition.

Upon the occurrence of Force Majeure, the obligations of the parties which cannot be performed due to such cause shall be automatically extended, without any penalty being payable by either party, for a period corresponding to the duration of the Force Majeure itself. In the aforementioned cases, the Organiser shall be entitled to retain the amounts already paid by the Exhibitors up to the amount of the actual expenses already incurred and any commitments already entered into with third parties and shall subsequently distribute the remaining amount among the Exhibitors in proportion to the individual payments made.

It is understood that, in the event that the Organiser postpones the date of the Exhibition, the Exhibitor shall not be deemed released from the agreement or from its participation in the Exhibition, nor shall it be entitled to any refund or compensation from the Organiser, since the amounts paid by the Exhibitor shall be deemed valid for the new dates.

Under no circumstances, because of the occurrence of Force Majeure, shall the Exhibitor be entitled to claim compensation from the Organiser for any damage it may have suffered.

### **Art. 51 Special Resolutive Clause**

The Organiser reserves the right to terminate the participation agreement with the Exhibitor, with immediate effect and pursuant to Article 1456 of the Italian Civil Code, by means of a simple written notice sent to the Exhibitor, in the event of a breach by the Exhibitor of any of the obligations set forth in Arts. 3, 4, 6, 8, 9, 10, 12, 13, 16, 17, 20, 21, 22, 23, 24, 25, 26, 28, 30, 31, 32, 33, 34, 36, 37, 38, 39 and 40.

## **SUSPENSION OF SERVICES IN THE EVENT OF NON-PAYMENT**

**Art. 52** In the event of non-payment or late payment of one or more amounts due pursuant to these Regulations, Hannover Fairs International GmbH shall be entitled to suspend the performance of its obligations until full performance of the outstanding payment obligations. It is understood that such suspension shall in no event entail any liability on the part of Hannover Fairs International GmbH for direct and/or indirect damages resulting from the failure to participate in the Exhibition and shall not give rise to any right to compensation and/or refund.

The Exhibitor's failure to comply with its payment obligations within the prescribed deadlines may also constitute just cause for exclusion from the Exhibition and result in the forfeiture of its right to participate, without prejudice to Hannover Fairs International GmbH's right to retain, by way of a penalty, the amounts paid up to that point and to claim, in addition to full performance of the outstanding payment obligations, compensation for any greater damage suffered.

## **FINANCIAL FLOW TRACEABILITY CHARGES**

**Art. 53** In carrying out the services provided for under these Regulations, Hannover Fairs International GmbH shall comply with all obligations concerning the traceability of financial transactions pursuant to Article 3 of Law No. 136 of August 13th, 2010, as subsequently supplemented and amended. Where the Exhibitor is a public entity and/or a publicly owned company and/or is in any event considered a "contracting authority" pursuant to the law, Hannover Fairs International GmbH:

- 1) shall assume, under penalty of absolute nullity of this agreement, all obligations concerning the traceability of financial transactions pursuant to Article 3 of Law No. 136 of August 13<sup>th</sup>, 2010, as subsequently amended and supplemented, including in its dealings with its subcontractors and sub-contracting parties within the chain of companies involved in the contract for any reason;

- 2) undertakes to use one or more bank or postal current accounts opened with banks or with Poste Italiane S.p.A., dedicated, including on a non-exclusive basis, to the specific public contract awarded. The account details shall be provided by the Organising Secretariat upon request;
- 3) undertakes to immediately notify the contracting authority and the Prefecture or territorially competent Government Territorial Office of any breach by its counterparty of the obligations concerning the traceability of financial transactions and to terminate the contractual relationship, including as regards its relationships with its subcontractors and other contracting parties.

**Art. 54** The Exhibitor considered a “contracting authority” pursuant to the aforementioned law shall complete the *Application Form*, which, under penalty of nullity of the Application itself, must include the mandatory CIG code (Tender Identification Code) and, where required, the CUP code (Unique Project Code) relating to the underlying public investment.

**Art. 54bis** The Exhibitor considered a “contracting authority” pursuant to the aforementioned law shall be entitled to terminate the contractual relationship pursuant to and for the purposes of Article 1456 of the Italian Civil Code in the event that Hannover Fairs International GmbH breaches the obligation set forth in point (2) of the preceding Art. 53 and/or, in general, breaches any obligation concerning the traceability of financial transactions pursuant to Article 3 of Law No. 136 of August 13<sup>th</sup>, 2010, as subsequently amended and supplemented, including in its dealings with its subcontractors and other contracting parties within the chain of companies involved in the contract, regardless of the capacity in which they are involved.

## TEMPORARY IMPORTATION

**Art. 55** In compliance with applicable laws, the Exhibitor holding the stand may temporarily import into the Exhibition Centre goods belonging to foreign companies duly indicated in the Application Form. The Exhibitor shall bear all costs and be responsible for all procedures relating to customs formalities.

## SOLVE ET REPETE

**Art. 56** Pursuant to and for the purposes of Article 1462 of the Italian Civil Code, the Exhibitor may not raise any objections or disputes with the Organiser before having paid the full amount due for participation and ancillary expenses.

## CLAIMS

**Art. 57** Any disputes must be submitted in writing to Hannover Fairs International GmbH, which shall make a final and binding decision in the general interest of the Exhibition.

## AMENDMENTS TO THE GENERAL REGULATIONS

**Art. 58** The Organiser reserves the right to establish, including by way of derogation from these *General Regulations*, any further rules and provisions it deems appropriate to better regulate the Exhibition and the related services. Such rules and provisions shall have the same legal effect as these Regulations and shall therefore be binding. In the event of failure to comply with the provisions of these Regulations and with any further rules and provisions, the Organiser also reserves the right to order the Exhibitor’s expulsion from the Exhibition. Compensation for any damage is expressly excluded.

## EXCLUSION FROM THE EXHIBITION

**Art. 59** In the event of any breach, even partial, of any provision contained in these *Regulations*, the Organiser reserves the right to immediately exclude the defaulting Exhibitor from the Exhibition. In such case, no refund shall be due to the Exhibitor.

The Organiser reserves the right to refuse admission to future Exhibitions to Exhibitors with whom it has had disputes for any reason.

## GENERAL PROVISIONS

**Art. 60** For the purposes of these *Regulations* and the supplementary provisions, the Organiser may assume binding commitments only through its directors or persons expressly delegated by them in writing.

**Art. 61** The Organiser reserves the right to establish any instructions and regulations it deems appropriate to regulate the Exhibition and the related services in the best possible manner, including by way of derogation from these Terms and Conditions. Such additional instructions and regulations shall have the same validity as these Terms and Conditions and shall therefore be equally binding.

**Art. 62** The official language of the *General Regulations*, the *Application Form* and any other document relating to the Exhibition is Italian. Any translation into another language shall be provided solely as a courtesy and shall not be legally binding; the Italian version shall prevail for all purposes.

**Art. 63** For any dispute that may arise from the performance of this agreement, the parties declare that they intend to apply Italian law. The parties agree that all disputes arising from or connected with this agreement shall be finally resolved under Italian law by the Court of Bergamo.

## PRODUCT SECTORS

**Art. 64** The product sectors admitted to the Exhibition are listed below. The Exhibitor shall enter a maximum of two codes in the relevant fields of the *Application Form*. At least one code must be entered.

|   |                                                                                                                                                                      |
|---|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 | <b>SUPPLY CHAIN MANAGEMENT</b>                                                                                                                                       |
|   | Planning and optimisation of logistics flows, logistics providers, (LSPs) 1PL, 2PL, 3PL, 4PL, 5PL                                                                    |
| 2 | <b>AUTOMATION &amp; ROBOTICS</b>                                                                                                                                     |
|   | Automation of logistics and manufacturing processes, AGVs, AMRs, LGVs, drones, exoskeletons and robotics applications for logistics                                  |
| 3 | <b>PICKING, FULFILLMENT, STORAGE &amp; MATERIAL HANDLING</b>                                                                                                         |
|   | Integrated solutions for warehousing and storage, order picking, sorting systems, forklifts, lifting equipment, warehouse equipment, and logistics platforms         |
| 4 | <b>TRANSPORTATION MANAGEMENT, DISTRIBUTION &amp; FREIGHT MOBILITY</b>                                                                                                |
|   | Multimodal and intermodal transport, freight terminals, inland ports and logistics infrastructure, fleet management, last-mile logistics, and distribution solutions |
| 5 | <b>AI &amp; DIGITAL TECHNOLOGIES</b>                                                                                                                                 |
|   | Artificial Intelligence (AI), Internet of Things (IoT), Digital Twins, Supply Chain software, data analytics, and cybersecurity                                      |
| 6 | <b>TRACEABILITY &amp; DATA INTELLIGENCE</b>                                                                                                                          |
|   | RFID, barcodes and identification systems, Real-Time Location Systems (RTLS), track & trace technologies, cargo and shipment monitoring                              |
| 7 | <b>LOGISTICS HUBS, LOGISTICS FACILITIES &amp; OPERATIONS</b>                                                                                                         |
|   | Design, development and management of logistics hubs, warehouses and logistics facilities, logistics infrastructure, e-commerce logistics                            |
| 8 | <b>SUSTAINABILITY &amp; SERVICES</b>                                                                                                                                 |
|   | Energy efficiency and decarbonization, consulting services, training and workforce development for logistics professionals                                           |

## INFORMATION ON THE PROCESSING OF PERSONAL DATA IN THE RELATIONSHIP WITH EXHIBITORS PURSUANT TO EU REGULATION 2016/679

(General Data Protection Regulation - "GDPR")

### Organiser's Privacy Policy

**Art. 65** Hannover Fairs International GmbH, with registered and operational offices in Milan, Via Paleocapa 1, Tax Code and VAT no. 08082840961 (hereinafter, "Controller" or "Company"), acting as data controller, informs you pursuant to Regulation EU 2016/679 (hereinafter, "GDPR") and the applicable national legislation on the protection of personal data ("Privacy Legislation") that your personal data, processed for the management of your Application Form as an exhibitor to the Event, will be managed in accordance with the methods and for the purposes set out below.

#### Art. 65.1 Data Processed:

The Controller collects and processes personal data, identification data and not special/sensitive (hereinafter, the "Personal Data" or the "Data") provided by you in your capacity as Exhibitor in connection with the LOGISTICS HUB trade fair (hereinafter also the "Exhibition"), at the time of submitting the Application Form, specifically:

- company name and tax details (VAT number, SDI recipient code, CERTIFIED EMAIL ADDRESS) for invoicing purposes;
- company contact details intended for publication in the online catalogue of the trade fair (company email address, company telephone number, relevant product sector among those available);
- details of the person responsible for the application: first name, surname, company email address, company telephone number;
- details of the person responsible for safety at the trade fair: first name, surname, company email address, company telephone number;
- type of business activity (manufacturer, branch, agent/representative/distributor) among those available;
- first name and surname of the owner, director or person signing the Application Form.

#### Art. 65.2 Purposes of the Processing:

The processing of your Data, in the manner described in this privacy notice, takes place:

- a) for the performance of the contract and/or the fulfilment of pre-contractual obligations (art. 6, par. 1, lett. b GDPR), in particular to:
  - enable you to participate in the LOGISTICS HUB Trade Fair organised by the Controller;
  - the management of activities strictly connected to and instrumental for your participation in the Event;

- the provision of goods and services, including ancillary ones, described in these Regulations, requested and/or connected to your participation in the Event;
  - the management of collections, payments of participation fees and electronic invoicing;
  - sending administrative communications, including confirmation of receipt of the Application Form and any notification of errors in its completion;
- b) subject to your explicit consent (art. 6, par. 1, lett. a GDPR), for direct marketing purposes, in particular:
- contacting the Exhibitor in relation to participation in two events organised by the Controller through the sending of informational, promotional, commercial and/or advertising material relating to events, fairs and services of the Controller via automated means such as electronic mail and through telephone calls via an operator;
- c) the pursuit of a legitimate interest of the Controller (art. 6, par. 1, lett. f GDPR), in particular:
- the exercise of the Controller's rights before judicial bodies and the management of any disputes;
  - the prevention and repression of unlawful acts;
  - solvency verification and anti-fraud activities;
- d) the fulfilment by the Controller of legal obligations (art. 6, par. 1, lett. c GDPR), in particular:
- compliance with the obligations provided for by laws, regulations or national and EU legislation or imposed by the competent Authorities;
  - the preparation and processing of tax returns and related compliance obligations;
  - the keeping of accounts and related compliance obligations.

#### **Art. 65.3 Nature of the Provision of Data:**

**Processing based on the performance of the contract and pre-contractual obligations (art. 6, par. 1, lett. b GDPR – purposes referred to in paragraph 2.A).** The provision of Data for these purposes is mandatory. In the absence of the required Data, we cannot guarantee your participation in the LOGISTICS HUB trade fair or the provision of the related services.

**Processing based on compliance with legal obligations (art. 6, par. 1, lett. c GDPR – purposes referred to in paragraph 2.D).** The provision of Data for these purposes is mandatory. The Controller is legally required to process the indicated Data; failure to provide such Data may prevent the Controller from complying with its legal obligations.

**Processing based on consent (art. 6, par. 1, lett. a GDPR – purposes referred to in paragraph 2.B).** The provision of Data for direct marketing purposes (sending promotional communications by email and/or telephone) is optional. Failure to provide consent shall not affect either participation in the trade fair or the provision of the services referred to in paragraph 2.A. In the absence of consent, you will not be able to receive the Controller's initiatives and offers through such channels. Consent may be withdrawn at any time in accordance with the procedures indicated in paragraph 10; withdrawal shall not affect the lawfulness of processing carried out prior to such withdrawal.

**Processing based on the legitimate interest of the Controller (art. 6, par. 1, lett. f GDPR – purposes referred to in paragraph 2.C).** Processing based on the legitimate interest of the Controller does not require your consent. However, in relation to certain activities, you have the right to object to the processing pursuant to Art. 21 of the GDPR. The following distinction therefore applies:

**Activities in respect of which objection is permitted (art. 21, par. 1 GDPR):** the sending of promotional emails relating to similar events and future editions of the LOGISTICS HUB trade fair (soft spam). In relation to such processing, you may object at any time by stating reasons relating to your situation. The Controller shall cease processing unless it demonstrates compelling legitimate grounds which override your interests, rights and freedoms. It should be noted that the right to object to soft spam may be exercised at any time, without the need to provide any specific reason, by using the "unsubscribe" button at the bottom of the communications received or by writing to the Controller.

**Activities in respect of which the Controller's interest generally prevails (Art. 21, para. 1 of the GDPR):** exercising the Controller's rights in judicial proceedings and managing any disputes; preventing and suppressing unlawful acts; assessing creditworthiness and carrying out anti-fraud activities. In relation to such processing, which is based on the Controller's interests having significant weight in comparison with those of the data subject, the right to object may be exercised, but the Controller may reject the objection if it demonstrates the existence of compelling legitimate grounds which override the interests, rights and freedoms of the data subject.

#### **Art. 65.4 Methods of Processing**

The processing of your Personal Data is carried out, by electronic and paper means, in automated and manual form, through the operations indicated in art. 4 GDPR and specifically: collection, recording, organisation, storage, consultation, processing, modification, selection, extraction, comparison, use, interconnection, blocking, communication, erasure and destruction of data.

The Data are collected by means of paper forms (a fillable PDF Application Form, duly signed and stamped) or through an online form available on the Exhibition website (<https://logisticshub.it/>). The Data are managed through an internal IT system (a closed system, not a CRM), without transmission to the Exhibition Centre for invoicing purposes, which are handled directly by the Controller.

#### **Art. 65.5 Retention of Data**

The Controller will process the Personal Data for the time necessary to fulfil the above purposes. In particular:

- Data processed for the purposes of contract performance, fulfilment of legal obligations and defence in court may be retained for the duration of the service(s) and the Event and in any case for no longer than 10 years from the termination of the contractual relationship.
- Data processed on the basis of consent for direct marketing purposes and Data processed for “soft spam” purposes will be retained until you decide to withdraw consent and, in any case, for no longer than 3 years from collection, in order to allow the Exhibitor to be contacted again, including in relation to future editions of the Exhibition, unless consent is withdrawn before the expiry of such period. Any withdrawal of consent will not affect the lawfulness of processing based on the consent given prior to such withdrawal. Once consent has been withdrawn, the Controller will no longer use the Data for such purpose, but may nevertheless retain them, in particular to the extent that may be necessary in order to protect the Company’s interests against possible claims based on such processing.

#### **Art. 65.6 Recipients of Personal Data**

Your Data may be shared with the subjects indicated below (“Recipients”), and made accessible to them for the purposes set out above:

- employees and/or collaborators of the Controller, in their capacity as data processors and/or internal data processing officers and/or system administrators;
- third-party subjects that carry out outsourcing activities on behalf of the Company and that will process the Data in their capacity as data processors, such as: providers of technological infrastructure, companies that carry out activities functional to the management of services connected to participation in the Event (e.g. ticketing service, management of administrative and accounting activities), IT service providers, professionals and consultants in tax, accounting matters, etc., stand fitters, maintenance and assistance companies, printers, data processing companies, administrative consultancy firms;

#### **Art. 65.7 Communication of Data**

Your Data may be communicated, even without your consent, to supervisory bodies, law enforcement or judiciary, Ministry of Finance, Revenue Agency, ministerial bodies and competent Authorities, Local Authorities (regions, provinces, municipalities), Regional and Provincial Tax Commissions, upon their express request, which will process them as independent data controllers for institutional purposes and/or by force of law in the course of investigations and audits.

Your Data may also be communicated to third-party subjects (for example, partners, freelance professionals, Bodies that collaborate in the organization of the Event etc.), as independent data controllers, for the performance of activities instrumental to the above purposes.

In particular, the third parties that may receive the Data are:

- Promoberg S.r.l., as manager of the Exhibition Centre, which shall receive the Data strictly necessary for obligations relating to safety at the Exhibition (including the management of the DUVRI and the Exhibition Centre’s insurance policies), acting as an independent Controller for such purposes;
- the official stand contractor of the Exhibition, which the Exhibitor wishing to request additional furniture and audio-video equipment shall contact directly. Such party shall act as an independent Controller in connection with the direct contractual relationship with the Exhibitor.

#### **Art. 65.8 Transfer of Data.**

The Data processed for the purposes described above shall not be transferred to recipients outside the EU, nor disclosed or transmitted to international organisations outside the European Union.

#### **Art. 65.9 Rights of Data Subject.**

As a data subject, provided that the limitations provided for by law do not apply, you have the rights set out in arts. 15 et seq., GDPR and specifically to:

- obtain confirmation of the existence or otherwise of your personal data, even if not yet recorded, and that such data be made available to you in an intelligible form;
- obtain indication and, where applicable, a copy of: a) the origin and category of personal data; b) the logic applied in the case of processing carried out with the aid of electronic instruments; c) the purposes and methods of processing; d) the identifying details of the controller and the processors; e) the subjects or categories of subjects to whom the personal data may be communicated or who may become aware of them; f) the retention period of the data or the criteria used to determine such period; g) the existence of an automated decision-making process, including profiling, and in such case of the logic used, the significance and the expected consequences for the data subject; h) the existence of adequate safeguards in the event of transfer of data to a non-EU country or to an international organisation;
- obtain, without unjustified delay, the updating and rectification of inaccurate data or, where you have an interest therein, the integration of incomplete data;
- obtain the erasure, transformation into anonymous form or blocking of data: a) processed unlawfully; b) no longer necessary in relation to the purposes for which they were collected or subsequently processed; c) in the event of withdrawal of the consent on which the processing is based and where there is no other legal basis; d) where you have objected to the processing and there is no overriding legitimate reason;
- obtain the restriction of processing in the cases provided for by art. 18 of the GDPR;
- receive, where processing is carried out by automated means, without hindrance and in a structured, commonly used and machine-readable format, the personal data concerning you in order to transmit them to another control-

ler or – where technically feasible – to obtain direct transmission by the Controller to another controller;

- object, in whole or in part: a) on legitimate grounds connected to your particular situation, to the processing of personal data concerning you; b) to the processing of personal data for direct marketing purposes, by email and/or telephone;
- lodge a complaint with the Italian Data Protection Authority (Garante per la Protezione dei Dati Personali) ([www.garanteprivacy.it](http://www.garanteprivacy.it)).

In the above cases, where necessary, the Controller will bring to the knowledge of the third-party subjects to whom your Personal Data are communicated any exercise of rights on your part, with the exception of specific cases (e.g. where such fulfilment proves impossible or involves the use of means manifestly disproportionate to the right being protected).

#### **Art. 65.10 Methods of Exercising Rights.**

You may exercise the rights at any time:

- by sending a registered letter with confirmation of receipt to Hannover Fairs International GmbH in Milan, via Paleocapa 1;
- by sending an email to [info@hfitaly.com](mailto:info@hfitaly.com).

In order to no longer receive direct marketing communications or “soft spam” communications, it will be sufficient to use the “unsubscribe” button at the bottom of the e-mails, or to write at any time an e-mail to the address [info@hfitaly.com](mailto:info@hfitaly.com) with the subject “unsubscribe” and specifying the sender.

#### **Art. 66 Exhibitor’s Consent to Personal Data Processing EU Regulation 2016/679 “GDPR”**

In relation to the information on Personal Data processing contained in Art. 65 of the Rules and Regulations, the Exhibitor, in accordance with articles 7, 12 and sub. of EU Regulation (GDPR) 2016/679, declares that he/she has read the informative documentation of Hannover Fairs International GmbH for the use of his/her personal data, and to have been exhaustively informed of his/her rights and how to avail of them and thus:

- a) Having read the Privacy Notice, I authorise the Controller to send me promotional communications by post, email and/or telephone in relation to events and initiatives organised by the Controller.

☐ Yes, I consent

☐ No, I do not consent

Date \_\_\_\_\_ Company stamp and signature of the Legal Representative

For the approval of the above-mentioned *General Regulations* and having read the Privacy Notice, I hereby confirm that I have received and agree to comply with the Terms and Conditions set forth above:

Date \_\_\_\_\_ Company stamp and signature of the Legal Representative \_\_\_\_\_

Pursuant to Articles 1341 and 1342 of the Italian Civil Code, I hereby accept and sign articles: 3, 4, 5, (Organisation of the Exhibition), 7, 7bis, 9 (Conditions for Admission to the Exhibition), 10, 11, 11bis, 11 ter, 12, 12bis, 13 (Participation Fees and General Terms and Conditions of the Services Provided), 14 (Entry Passes and Visitor Invitation Tickets), 15 (Restaurant / Catering Services), 16, 17 (Advertising), 18, 19, 20 (Allocation of Exhibition Areas), 21, 21-bis, 22, 23, 24, 24 bis, 25 (Stand fittings), 26 (Stand Handover), 27, 28, 29, 30, 31, 32 (Electricity Supply), 33, 34, (Security and Damages), 35 (Third-Party Civil Liability), 36, 37 (Insurance and Limitations of Liability), 38 (Safety Regulations), 39 (Prohibitions), 40 (Operation of Exhibited Machinery), 41, 42, 43, 44 (Set-Up, Dismantling, Loading and Unloading of Materials), 45, 46 (Payment and Guarantee), 47 (New VAT Regulations Non-Italian exhibitors), 48, 49, 50, (Withdrawal, Termination, Force Majeure and Special Resolutive Clause), 52 (Suspension of Services in the Event of Non-Payment), 55 (Temporary Importation), 56 (Solve et Repete), 57 (Claims), 58 (Amendments to the General Regulations), 59 (Exclusion from the Exhibition), 60, 61, 62, 63, (General Provisions), 64 (Product Sectors), 65 (Information on the Processing of Personal Data in the Relationship with Exhibitors pursuant to EU Regulation 2016/679 - General Data Protection Regulation – “GDPR”).

Date \_\_\_\_\_ Company stamp and signature of the Legal Representative \_\_\_\_\_

THE EXHIBITOR IS REQUIRED TO PROVIDE AN UPDATED DOCUMENT CERTIFYING THE COMPANY’S REGISTRATION WITH THE LOCAL BUSINESS REGISTER / CHAMBER OF COMMERCE COMPANY REGISTRATION CERTIFICATE.

